



Austin Energy and Purchasing

Al Sarria

Manager

Customer & Vendor Relationship Management Services

Debbie Starr

Manager

Web & Quality Management Services



How to Do Business with AE

- Follow same procedures as all other City departments
- Sign up with the Texas Department of Information Resources as a Catalog Vendor
- Check City Web site for RFPs
- Contact Al Sarria if you have questions about AE opportunities
 - al.sarria@austinenergy.com
 - (512) 322-6488



Ongoing and Upcoming Opportunities

- Types of services and/or technology that AE typically purchases
- New technologies or industries that AE is exploring in the next 12 months



Major Technology in place at AE

Innovation/New Projects

- Oracle
- SAP/Business Objects
- Cisco
- Avaya
- Computer Associates
- IBM
 - Websphere Portal/ESB
 - Rational
 - Tivoli
 - Filenet (enterprise content management)
 - Maximo



Types of contracting and consulting services typically needed at AE

- Operations Services
 - Desktop/Laptop Technician Support
 - Service Desk/Help Desk 1st tier support

- Implementation and Consulting Services
 - Programmer/Analysts
 - Communications Wiring/Cabling
 - System Architects
 - Web Developers, Content Strategists, Information Architects
 - Quality Assurance/Testers
 - ISO / ITIL and survey consultants
 - Integration consultants (billing, financial, data warehouse)



New Initiatives Being Explored

(*subject to economic conditions)

- Renewable Energy/Reducing Carbon Footprint technologies
- Smart Grid/Pecan Street Initiative
- New Customer Billing System
- New Mobile Workforce Initiative



Any Questions?

al.sarria@austinenergy.com